

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2007	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
2008	4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.5	
2009 p	5,156,000	868,000	1,165,000	1,913,000	1,210,000	*	*	*	*	*	3,289,000	8.8	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2008	Dec	4,740,000	750,000	1,060,000	1,740,000	1,200,000	361,000	55,000	79,000	139,000	88,000	3,700,000	9.4
2009	Jan	4,490,000	640,000	1,030,000	1,640,000	1,170,000	257,000	35,000	54,000	96,000	72,000	3,611,000	9.7
2009	Feb	4,710,000	750,000	1,040,000	1,740,000	1,180,000	280,000	45,000	62,000	105,000	68,000	3,798,000	9.7
2009	Mar	4,550,000	690,000	1,020,000	1,710,000	1,130,000	357,000	52,000	81,000	135,000	89,000	3,648,000	9.6
2009	Apr	4,660,000	770,000	1,000,000	1,740,000	1,150,000	413,000	66,000	90,000	151,000	106,000	3,937,000	10.1
2009	May	4,720,000	800,000	1,090,000	1,740,000	1,090,000	447,000	71,000	107,000	160,000	109,000	3,851,000	9.8
2009	Jun	4,890,000	820,000	1,100,000	1,820,000	1,150,000	521,000	90,000	120,000	189,000	122,000	3,811,000	9.4
2009	Jul	5,240,000	930,000	1,220,000	1,950,000	1,130,000	532,000	105,000	127,000	190,000	110,000	4,062,000	9.3
2009	Aug	5,090,000	910,000	1,140,000	1,890,000	1,150,000	498,000	92,000	111,000	185,000	110,000	3,924,000	9.3
2009	Sept	5,540,000	950,000	1,250,000	2,040,000	1,290,000	468,000	80,000	110,000	176,000	102,000	3,710,000	8.0
2009	Oct	6,090,000	1,060,000	1,430,000	2,280,000	1,320,000	498,000	86,000	111,000	190,000	111,000	3,565,000	7.0
2009	Nov r	6,540,000	1,130,000	1,550,000	2,400,000	1,450,000	471,000	79,000	106,000	176,000	110,000	3,521,000	6.5
2009	Dec p	5,450,000	910,000	1,150,000	2,010,000	1,380,000	414,000	66,000	86,000	160,000	102,000	3,289,000	7.2
	vs. last month:	-16.7%	-19.5%	-25.8%	-16.3%	-4.8%	-12.1%	-16.5%	-18.9%	-9.1%	-7.3%	-6.6%	10.8%
	vs. last year:	15.0%	21.3%	8.5%	15.5%	15.0%	14.7%	20.0%	8.9%	15.1%	15.9%	-11.1%	-23.4%
	year-to-date:						5.156	0.867	1.165	1.913	1.211		

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
		Median					Average (Mean)				
2007	\$219,000	\$279,100	\$165,100	\$179,300	\$335,000	\$266,000	\$307,100	\$200,500	\$225,600	\$365,900	
2008	198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300	
2009 p	173,500	238,200	143,700	152,700	219,600	217,300	276,300	172,000	192,900	257,800	
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2008	Dec r	175,700	234,300	140,700	153,500	229,700	217,600	267,600	167,500	193,200	268,100
2009	Jan	164,800	227,000	131,000	143,300	215,500	206,700	262,100	157,900	180,300	256,200
2009	Feb	168,200	236,400	130,000	145,600	230,400	210,300	268,200	154,200	181,900	268,600
2009	Mar	169,900	230,700	138,700	146,900	227,400	211,300	263,300	159,800	184,400	268,000
2009	Apr	166,600	237,400	138,800	147,900	204,200	208,800	270,000	161,800	185,900	246,200
2009	May	174,700	244,300	147,100	157,500	207,000	218,100	277,600	173,900	197,900	250,400
2009	Jun	182,000	248,200	156,000	163,300	219,600	227,900	284,800	184,400	204,900	266,100
2009	Jul	181,500	251,500	155,900	162,100	217,900	227,400	286,200	184,400	203,600	263,800
2009	Aug	177,300	241,100	149,300	157,200	219,800	222,400	279,700	174,400	198,900	265,600
2009	Sept	176,000	241,500	147,200	153,500	223,700	221,900	278,200	174,600	193,200	272,800
2009	Oct	172,200	235,200	144,700	149,900	220,200	217,300	272,000	172,200	188,400	267,500
2009	Nov r	170,000	222,500	140,000	152,000	211,400	211,800	259,000	168,300	189,700	257,100
2009	Dec p	178,300	241,700	143,200	152,000	236,000	225,400	280,700	173,600	196,000	282,600
	vs. last year:	1.5%	3.2%	1.8%	-1.0%	2.7%	3.6%	4.9%	3.6%	1.4%	5.4%