

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2007 r		96.3	86.8	89.9	107.9	92.4	*	*	*	*	*
2008 r		87.2	73.8	80.8	90.3	99.4	*	*	*	*	*
2009 r		95.1	76.6	88.9	99.0	109.7	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2009	Jan	80.5	59.2	72.6	83.1	101.4	68.4	44.1	59.5	67.7	97.6
2009	Feb	83.2	65.4	82.5	91.1	85.5	75.9	57.9	78.7	81.6	77.8
2009	Mar	85.0	59.0	83.5	94.4	91.8	95.9	76.0	95.7	105.1	97.1
2009	Apr	90.6	78.7	88.3	94.3	96.3	107.1	97.3	111.2	114.7	98.5
2009	May	92.3	78.6	88.7	96.4	100.4	105.5	103.5	101.4	108.6	106.6
2009	Jun	93.0	78.9	88.8	99.0	99.2	116.3	106.9	112.2	125.9	112.8
2009	Jul	98.1	79.2	89.8	102.3	115.3	107.7	84.6	95.1	118.8	121.7
2009	Aug	103.0	85.1	92.6	104.5	125.7	111.4	88.6	95.2	111.4	146.3
2009	Sept	107.8	83.1	95.8	108.3	138.9	102.7	72.4	94.2	99.0	140.9
2009	Oct	112.4	98.1	108.6	114.9	123.6	108.5	92.6	102.4	108.1	128.0
2009	Nov	97.0	77.4	84.8	98.5	122.8	78.1	52.9	65.7	78.8	109.8
2009	Dec	97.8	78.1	89.2	100.2	118.5	63.2	42.4	55.5	68.2	79.7
2010	Jan p	90.4	71.3	81.2	98.1	102.9	74.4	52.5	64.7	77.6	96.8
	<b>vs. last month:</b>	<b>-7.6%</b>	<b>-8.7%</b>	<b>-8.9%</b>	<b>-2.1%</b>	<b>-13.2%</b>	<b>17.7%</b>	<b>23.8%</b>	<b>16.6%</b>	<b>13.8%</b>	<b>21.5%</b>
	<b>vs. last year:</b>	<b>12.3%</b>	<b>20.5%</b>	<b>11.8%</b>	<b>18.0%</b>	<b>1.4%</b>	<b>8.8%</b>	<b>19.0%</b>	<b>8.7%</b>	<b>14.6%</b>	<b>-0.8%</b>