

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply	
2006	6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5	
2007	5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9	
2008	4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.5	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2008	Oct	4,940,000	830,000	1,110,000	1,830,000	1,170,000	413,000	69,000	88,000	156,000	100,000	4,198,000	10.2
2008	Nov	4,540,000	740,000	1,010,000	1,650,000	1,140,000	322,000	51,000	67,000	119,000	85,000	4,163,000	11.0
2008	Dec	4,740,000	750,000	1,060,000	1,740,000	1,200,000	361,000	55,000	79,000	139,000	88,000	3,700,000	9.4
2009	Jan	4,490,000	640,000	1,030,000	1,640,000	1,170,000	257,000	35,000	54,000	96,000	72,000	3,611,000	9.7
2009	Feb	4,710,000	750,000	1,040,000	1,740,000	1,180,000	280,000	45,000	62,000	105,000	68,000	3,798,000	9.7
2009	Mar	4,550,000	690,000	1,020,000	1,710,000	1,130,000	357,000	52,000	81,000	135,000	89,000	3,648,000	9.6
2009	Apr	4,660,000	770,000	1,000,000	1,740,000	1,150,000	413,000	66,000	90,000	151,000	106,000	3,937,000	10.1
2009	May	4,720,000	800,000	1,090,000	1,740,000	1,090,000	447,000	71,000	107,000	160,000	109,000	3,851,000	9.8
2009	Jun	4,890,000	820,000	1,100,000	1,820,000	1,150,000	521,000	90,000	120,000	189,000	122,000	3,811,000	9.4
2009	Jul	5,240,000	930,000	1,220,000	1,950,000	1,130,000	532,000	105,000	127,000	190,000	110,000	4,062,000	9.3
2009	Aug	5,090,000	910,000	1,140,000	1,890,000	1,150,000	498,000	92,000	111,000	185,000	110,000	3,924,000	9.3
2009	Sept r	5,540,000	950,000	1,250,000	2,040,000	1,290,000	468,000	80,000	110,000	176,000	102,000	3,710,000	8.0
2009	Oct p	6,100,000	1,060,000	1,430,000	2,300,000	1,310,000	499,000	86,000	111,000	192,000	110,000	3,574,000	7.0
	<b>vs. last month:</b>	<b>10.1%</b>	<b>11.6%</b>	<b>14.4%</b>	<b>12.7%</b>	<b>1.6%</b>	<b>6.6%</b>	<b>7.5%</b>	<b>0.9%</b>	<b>9.1%</b>	<b>7.8%</b>	<b>-3.7%</b>	<b>-12.5%</b>
	<b>vs. last year:</b>	<b>23.5%</b>	<b>27.7%</b>	<b>28.8%</b>	<b>25.7%</b>	<b>12.0%</b>	<b>20.8%</b>	<b>24.6%</b>	<b>26.1%</b>	<b>23.1%</b>	<b>10.0%</b>	<b>-14.9%</b>	<b>-31.4%</b>
	<b>year-to-date:</b>						<b>4.272</b>	<b>0.722</b>	<b>0.973</b>	<b>1.579</b>	<b>0.998</b>		

## Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
	Median					Average (Mean)					
2006	\$221,900	\$271,900	\$167,800	\$183,700	\$342,700	\$268,200	\$299,700	\$205,300	\$230,000	\$371,300	
2007	219,000	279,100	165,100	179,300	335,000	266,000	307,100	200,500	225,600	365,900	
2008	198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300	
	Not Seasonally Adjusted					Not Seasonally Adjusted					
2008	Oct r	186,400	241,800	145,000	161,200	258,100	229,600	277,000	174,900	202,600	293,500
2008	Nov	180,300	257,000	141,400	153,500	241,000	223,000	285,000	167,300	191,700	283,000
2008	Dec	175,700	234,300	140,700	153,500	229,700	217,600	267,600	167,500	193,200	268,100
2009	Jan	164,800	227,000	131,000	143,300	215,500	206,700	262,100	157,900	180,300	256,200
2009	Feb	168,200	236,400	130,000	145,600	230,400	210,300	268,200	154,200	181,900	268,600
2009	Mar	169,900	230,700	138,700	146,900	227,400	211,300	263,300	159,800	184,400	268,000
2009	Apr	166,600	237,400	138,800	147,900	204,200	208,800	270,000	161,800	185,900	246,200
2009	May	174,700	244,300	147,100	157,500	207,000	218,100	277,600	173,900	197,900	250,400
2009	Jun	182,000	248,200	156,000	163,300	219,600	227,900	284,800	184,400	204,900	266,100
2009	Jul	181,500	251,500	155,900	162,100	217,900	227,400	286,200	184,400	203,600	263,800
2009	Aug	177,300	241,100	149,300	157,200	219,800	222,400	279,700	174,400	198,900	265,600
2009	Sept r	176,000	241,500	147,200	153,500	223,700	221,900	278,200	174,600	193,200	272,800
2009	Oct p	173,100	235,400	146,600	151,100	220,200	218,100	272,000	174,400	189,200	267,200
	<b>vs. last year:</b>	<b>-7.1%</b>	<b>-2.6%</b>	<b>1.1%</b>	<b>-6.3%</b>	<b>-14.7%</b>	<b>-5.0%</b>	<b>-1.8%</b>	<b>-0.3%</b>	<b>-6.6%</b>	<b>-9.0%</b>