

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

| Year | United States | Northeast | Midwest | South | West | United States | Northeast | Midwest | South | West | | |
|------|------------------------|---------------------------------|--------------|--------------|--------------|---------------|--------------|-------------------------|--------------|---------------|--------------|--|
| 2006 | 111.9 | 98.6 | 101.5 | 127.0 | 109.6 | * | * | * | * | * | | |
| 2007 | 96.3 | 86.8 | 89.9 | 107.9 | 92.4 | * | * | * | * | * | | |
| 2008 | 87.1 | 74.1 | 80.8 | 89.8 | 99.6 | * | * | * | * | * | | |
| | | Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | |
| 2008 | Sept | 90.9 | 71.5 | 83.4 | 89.3 | 116.3 | 85.7 | 63.7 | 81.8 | 82.4 | 111.9 | |
| 2008 | Oct | 86.6 | 69.5 | 80.3 | 87.7 | 104.7 | 84.3 | 66.5 | 76.0 | 82.5 | 109.6 | |
| 2008 | Nov | 83.1 | 64.8 | 75.1 | 85.2 | 102.6 | 65.7 | 43.6 | 57.1 | 68.3 | 87.8 | |
| 2008 | Dec | 87.1 | 66.2 | 80.0 | 93.3 | 101.1 | 57.9 | 37.8 | 51.5 | 65.1 | 69.1 | |
| 2009 | Jan | 80.4 | 57.8 | 72.6 | 82.2 | 103.6 | 68.4 | 44.1 | 59.5 | 67.7 | 97.6 | |
| 2009 | Feb | 82.0 | 63.1 | 83.1 | 85.9 | 89.6 | 75.3 | 57.6 | 79.4 | 76.3 | 83.3 | |
| 2009 | Mar | 84.6 | 59.5 | 82.3 | 93.2 | 93.1 | 96.5 | 77.7 | 95.4 | 102.4 | 103.2 | |
| 2009 | Apr | 90.6 | 78.5 | 90.4 | 94.2 | 94.8 | 107.1 | 97.3 | 111.2 | 114.7 | 98.5 | |
| 2009 | May | 91.3 | 80.9 | 89.2 | 94.0 | 97.6 | 105.5 | 103.5 | 101.4 | 108.6 | 106.6 | |
| 2009 | Jun | 94.6 | 81.2 | 89.9 | 100.7 | 100.4 | 116.3 | 106.9 | 112.2 | 125.9 | 112.8 | |
| 2009 | Jul | 97.6 | 78.8 | 88.1 | 103.8 | 112.5 | 107.7 | 84.6 | 95.1 | 118.8 | 121.7 | |
| 2009 | Aug r | 103.8 | 85.3 | 90.8 | 104.6 | 130.5 | 111.4 | 88.6 | 95.2 | 111.4 | 146.3 | |
| 2009 | Sept p | 110.1 | 83.6 | 98.2 | 109.7 | 143.8 | 102.7 | 72.4 | 94.2 | 99.2 | 140.9 | |
| | vs. last month: | 6.1% | -2.0% | 8.1% | 4.9% | 10.2% | -7.8% | -18.3% | -1.1% | -11.0% | -3.7% | |
| | vs. last year: | 21.2% | 16.9% | 17.8% | 22.8% | 23.7% | 19.8% | 13.7% | 15.2% | 20.4% | 25.9% | |